



VDD IQware and Yceland sign distribution agreement

Waalre / Eindhoven, 10 April 2008 - VDD IQware, developer and supplier of the Hyarchis.Net Enterprise Content Management system, and Yceland it Distribution have signed a distribution agreement. It means that Yceland is now the official distributor of Hyarchis.Net for the SME sector. This agreement enables Yceland to also offer a software solution to its customers in addition to hardware products. The focus for the collaboration between the companies is on the SME sector, where is a growing demand for ECM.

Yceland, the largest Kyocera distributor, expects that its customers will be able to gain advantages from an ECM system. By offering Hyarchis.Net to the SME sector, with a limited investment companies will be able to profit from the many advantages provided by the scanning and processing of digital information, such as the reduction of operational costs and productivity improvements. Wherever they are in the world and whenever is most convenient for them, users will be able to access their documents. In addition to distributing the solution, Yceland will also provide advice, implementation and service.



Mark Schoorl, VDD IQware and Coen Hendriks, Yceland

Coen Hendriks, Director of Yceland: “Several document management solutions are available in the sector, but many software providers do not offer a total solution. VDD IQware does do this with Hyarchis.Net, and so addresses the complete flow of data. In the last few years, Hyarchis.Net has demonstrated that it is a high quality and strong solution. This has also been endorsed by a number of customers for whom we provided a ‘sneak preview’, to let them get to know Hyarchis.Net. I’m therefore also convinced that VDD IQware will be a reliable and successful partner for Yceland.”

“We are delighted with the new collaboration between VDD IQware and Yceland”, says Mark Schoorl, Account Manager at VDD IQware. “Yceland has been a trusted distributor of strong brands for many years already, with a broad customer base in the SME sector. Outsourcing

the distribution of Hyarchis.Net to Yceland provides access to a large target group who will now be able to make use of a complete ECM system.”



About Yceland it Distribution

Yceland it Distribution bv has been specialized in providing advice, logistics and after sales services for almost all print and copier applications since 1996. Yceland it Distribution distinguishes itself by its short lines of communication, flexibility, knowledge of the market and tailor-made service. Through its close collaboration with automation partners such as Kyocera, Yceland it Distribution is familiar with all segments of the market and can offer a solution for every printing need, from small to large volumes, from one-man businesses to multinationals. Yceland it Distribution is headquartered in Eindhoven. More information can be found at: www.yceland.nl



About VDD IQware

VDD IQware, founded in 1985, is the developer and supplier of Hyarchis.Net, the Enterprise Content Management system developed on Microsoft.Net technology. Hyarchis.Net allows all paper and digital documents to be stored and processed digitally. With Hyarchis.Net and VDD IQware's supporting services, organizations can optimize the quality of their business-critical processes and realize higher employee productivity. VDD IQware is active in financial services, transport & logistics, government, healthcare and other project-oriented sectors. Hyarchis.Net is also appropriate and suitable for business service providers and manufacturers. Hyarchis.Net consists of the building blocks: Document Management, Workflow Management, Records Management, Contract Management, Web Content Management and E-mail Management. More information can be found at: www.hyarchis.net